



January 4, 2012

Mr. John W. M. Barnes Sr., Director Operations  
PHOENIX AVIATION RESOURCES INC  
1251 Pacific Drive  
Delta, BC  
V4M 2K2, CANADA  
Phone: 604-946-7473 Fax: 604-946-7473  
Email: john@phoenixaviation.ca

Dear John,

It is with pleasure that we present to you our 2012 contract to serve as PHOENIX AVIATION RESOURCES INC preferred hotel in Richmond. We look forward to working with PHOENIX AVIATION RESOURCES INC to provide the very best in personal service and a "home away from home" atmosphere for your corporate guests. The following is an outline of our agreement.

#### **Room Rates**

As your preferred hotel, Four Points by Sheraton Vancouver Airport will provide the following special discounted rates. **Rates are net-non-commissionable to travel agents.**

VALIDATION DATES	ROOM RATE (Single or Double plus tax)	
	REGULAR RATE	YOUR RATE
Jan 12, 11 – Apr 30, 11	\$135.00- 155.00	\$99.00
May 1, 11 – Oct 31, 11	\$165.00- 175.00	\$99.00
Nov 1, 11 – Apr 30, 12	\$135.00- 155.00	\$99.00

For an additional \$30.00, you may ask for a Corner King Deluxe room.

#### **Special Guest Services**

The Four Points by Sheraton Vancouver Airport is committed to provide uncomplicated, honest comfort to each and every guest! Guests of PHOENIX AVIATION RESOURCES INC will be provided the following:

- ◆ Complimentary Globe and Mail, Monday through Friday
- ◆ Complimentary use of the Exercise Facility
- ◆ Complimentary Bottled Water
- ◆ **Complimentary High Speed Internet featuring 802.11N access point (10 times faster than normal speed)** available in all guest rooms, function rooms and lobby area
- ◆ Speedy Check out, via in-room video
- ◆ Room Service
- ◆ Voice mail
- ◆ Direct Reservations "Hotline"
- ◆ Coffee makers, iron and ironing boards in every guest room
- ◆ 24 hour Business centre with printing capabilities

Four Points by Sheraton  
Vancouver Airport  
8368 Alexandra Road  
Richmond, British Columbia  
Canada

T 604 214 0888 F 604 214 0887

**Reservation Procedures**

We are pleased to accommodate PHOENIX AVIATION RESOURCES INC via our in house reservation "Hotline" at 604-214-0888 or our toll free number at 1-888-281-8888. You may also reach our Reservation Department at iris\_lee@fourpointsvancouverairport.com. Upon signing the contract, the hotel will provide a corporate account number for your company. This allows you and your colleagues to make a reservation online anywhere and anytime.

**Parking**

Over night guests pay \$10 daily. Parking tickets to be picked up at the front desk upon check in. Meeting attendees pay \$8 per stall per day or \$5 per 2 hours, to be purchased at the Pay and Park Station outside the hotel lobby. (Subject to change without notice.)

**Hotel Facts**

Guest Rooms	Total Rooms 138 (All Non-Smoking) 45 Kings                      93 Double/Double
World Wide Café Hours/ In-Room Dining	6:00am – 2:00pm; 5:00pm – 9:30 pm (Sunday–Friday, 10:30pm Saturday) 6:00am – 2:00pm; 5:00pm – 9:30 pm (Sunday–Friday, 10:30pm Saturday) (Café & In-Room Dining hours subject to change without notice)

**Starwood Preferred Planner/Business**

**Upon signing the contract, you and your company are eligible to join our SPP/SPB programs. Members can enjoy complimentary stays, upgrades, late checkouts and more, at over 900 Starwood hotels around the world. For further information, please login to [www.SPG.com](http://www.SPG.com).**

John, I appreciate the opportunity to continue what we believe will be a long-term business relationship between Four Points by Sheraton Vancouver Airport and PHOENIX AVIATION RESOURCES INC. I look forward to working with you and your staff. I can be reached via email at jabeen\_dvorak@fourpointsvancouverairport.com or by phone; my direct line is 604-207-3014. Also, please visit our web site at [www.fourpoints.com/vancouver](http://www.fourpoints.com/vancouver).

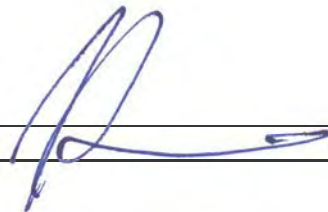
To start receiving this discounted rate immediately, please sign a copy of this letter and return by fax to my attention.

Yours truly,



Elaine Kam  
Sales Coordinator

Client Authorized Signature



Date 04 January 2012

Four Points by Sheraton  
Vancouver Airport  
8368 Alexandra Road  
Richmond, British Columbia  
Canada

T 604 214 0888 F 604 214 0887